

**APPROVE EXERCISING THE SECOND OPTION TO RENEW THE AGREEMENTS  
WITH SYSTEMS CONCEPTS, INC. AND CENTRAL AUDIO-VISUAL, INC.  
FOR THE PURCHASE OF AUDIOVISUAL EQUIPMENT**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Approve exercising the second option to renew the agreements with Systems Concepts, Inc. and Central Audio-Visual, Inc. for the purchase of audiovisual equipment, both digital and analogue, including but not limited to LCD projectors, TVs, VCRs, audio equipment, other recording and playback devices, equipment for interconnecting audiovisual equipment with computer networks, and associated maintenance and repair for use by all area instructional, central office departments and schools, at a cost not to exceed \$10,000,000.00 during the second option period. These contracts are subject to the Board's Strategic Sourcing Policy. A written renewal agreement for each vendor is currently being negotiated. No payment shall be made to any vendor prior to the execution of such vendor's written renewal agreement. The authority granted herein shall automatically rescind as to each vendor in the event a written document is not executed by such vendor within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

**SPECIFICATION NO:** 00-250499

**VENDORS:**

- |   |  |
|---|--|
| <p>1. Systems Concepts, Inc.<br/>6516 West Higgins Road<br/>Chicago, IL 60656<br/>Contact Person: Cynthia Nielsen-Morgan<br/>773-774-0756<br/>Vendor No.: 20109</p> | <p>2. Central Audio-Visual, Inc.<br/>271 East Helen Road<br/>Palatine, IL. 60067<br/>Contact person: Jennifer Bashir<br/>874-775-9200<br/>Vendor No: 36633</p> |
|---|--|

**USER:** All schools, regional, and central office Departments.  
Contact Person: David Blackwell, Commodity Manager—773-553-2268

**ORIGINAL AGREEMENTS:** The original agreements (authorized by Board Report 01-1219-PR44) are for a term commencing with the date of execution and ending June 30, 2003, with 2 options to renew for 1-year periods. The agreements were renewed (authorized by Board Report 02-1218-PR02) for a term commencing July 1, 2003 and ending June 30, 2004. The original agreements were awarded pursuant to a duly advertised Request for Proposal (Specification 00-250499).

**OPTION PERIOD:** The term of each Agreement is being extended for one year commencing July 1, 2004 and ending June 30, 2005. This extension period is necessary to coincide with year 7 of the E-rate Program.

**OPTION PERIODS REMAINING:** There are no options remaining.

**SCOPE OF SERVICES:** Vendors will continue to provide audiovisual equipment, both digital and analogue, including but not limited to LCD projectors, TVs, VCRs, audio equipment, other recording and playback devices, equipment for interconnecting audiovisual equipment with computer networks, and associated maintenance and repair. Schools, area instructional, and central office Departments shall purchase equipment at their option via requisition to Procurement and Contracts who will mail a purchase order to the vendor. School purchases that exceed \$25,000.00 must be approved by the AIO. Central Office purchases over \$25,000.00 must be approved by the appropriate Chief.

**PRICES:** Vendors will provide all equipment at the prices indicated in their written contracts which prices shall remain fixed throughout the term and any renewal terms of the contract. Total amount shall not exceed \$10,000,000.00 in the aggregate during the second option period.

**AUTHORIZATION:** Authorize the General Counsel to include other relevant terms and conditions in the written renewal agreements. Authorize the President and Secretary to execute the renewal agreements. Authorize the Chief Purchasing Officer to execute all ancillary documents required to administer or effectuate the agreement.

**AFFIRMATIVE ACTION:** "Pursuant to Section 6.2 of the Revised Remedial Plan for Minority and Women Business Enterprise Contract Participation (M/WBE Plan), the Per Contract and Category Goals method for M/WBE participation will be utilized. Thus, contracts for subsequent vendors from the pool created by this contract will be subject to compliance reviews on a contract-by-contract basis. Aggregated compliance of the vendors in the pool will be reported on a monthly basis".

**LSC REVIEW:** Local School Council approval is not applicable to this report

**FINANCIAL:** Charge to various schools and departments Fiscal Years: 2002-2003  
Budget Classification: 5730-Equipment, 5320-Supplies, 5470-Services/Repair Contracts

**GENERAL CONDITIONS:**

Inspector General – Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.


Conflicts – The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of or the letting of contracts to, former Board member during the one year period following expiration or other termination of their terms of office.

Indebtedness – The Board's Indebtedness Policy adopted July 26, 1995 (95-0726-EX3), as amended from time to time, shall be incorporated into and made a part of the agreement.

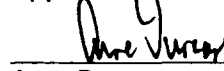
Ethics – The Board's Ethics Code adopted September 27, 1995 (95-0927-RU3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability – The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

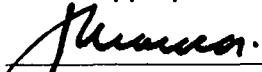
Approved for Consideration:

  
Heather A. Crossley  
Chief Purchasing Officer

Approved

  
Arne Duncan  
Chief Executive Officer

Within Appropriation:

  
John Maiorca  
Chief Financial Officer

Approved as to legal form:

  
Ruth Moscovitch  
General Counsel