

December 16, 2015

**AUTHORIZE NEW AGREEMENTS WITH VARIOUS VENDORS FOR THE PURCHASE AND/OR LEASE  
OF NETWORK SERVERS****THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Authorize new agreements with various Vendors for the purchase and/or lease of network servers and associated components for use by all schools, network offices, and central office departments at an estimated annual cost set forth in the Compensation Section of this report. Vendors were selected on a competitive basis pursuant to Board Rule 7-2. Written agreements for this purchase are currently being negotiated. No goods may be ordered or received and no payment shall be made to any Vendor prior to execution of their written agreement. The authority granted herein shall automatically rescind as to each Vendor in the event their written agreement is not executed on or before June 1, 2016. Information pertinent to these agreements is stated below.

Specification Number : 15-350041

Contract Administrator : Pincombe, Ms. Charley C / 773-553-2280

**VENDOR:**

- 1) Vendor # 44646  
DELL MARKETING L.P.  
1 DELL WAY, MAIL STOP 8707  
ROUND ROCK, TX 78682  
Jay Strmiska  
888 977-3355  
Ownership: 99% Dell Marketing Lp, 1% Dell  
Marketing Gp
- 2) Vendor # 21472  
SENTINEL TECHNOLOGIES, INC.  
2550 WARRENVILLE ROAD  
DOWNERS GROVE, IL 60515  
Jack Reidy  
630 769-4325  
Ownership: 38% Sentinel Technologies  
Employees' Stock Ownership Plan, 14.9%  
Dennis Hoelzer, 11.5% Mary Hoelzer
- 3) Vendor # 52926  
VION CORPORATION  
196 VAN BUREN STREET, STE 300  
HERNDON, VA 20170  
Robert Bryar  
571 353-6000  
Ownership: 45.6% Tom Frana, 21.4% Doug  
Moore, 33% Mike Jones

**USER INFORMATION:**

Project  
Manager: 12510 - Information & Technology Services  
42 West Madison Street  
Chicago, IL 60602  
Wagner, Mr. Edward Joseph  
773-553-1300

**TERM:**

The term of each agreement shall commence on July 1, 2016 and shall end June 30, 2019. The agreements shall have two (2) options to renew for periods of one (1) year each.

**EARLY TERMINATION RIGHT:**

The Board shall have the right to terminate each agreement with 30 days written notice.

**DESCRIPTION OF PURCHASE:**

The agreements authorized by this Board Report will allow ITS to purchase or lease network and data center servers and associated components. Vendors will provide network server hardware and associated installation, configuration, extended warranty, and maintenance services. Each of the three vendors will provide a different type or quality of server to meet the needs of each specific type of technology supported at a cost not to exceed \$4,500,000 over the 3 year term.

**OUTCOMES:**

This purchase will enable ITS to complete the procurement of servers to support proposed FY17 projects at competitive industry prices between 55% and 70% off list price from manufacturers.

**COMPENSATION:**

Vendors shall be paid in accordance with the unit prices contained in their respective agreement; estimated annual costs for the 3 year term are set forth below:

\$2,290,000, FY17  
\$1,790,000, FY18  
\$420,000, FY19

**AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written agreements. Authorize the President and Secretary to execute the agreements. Authorize the Chief Information Officer and his/her designees to execute all ancillary documents required to administer or effectuate the agreements.

**AFFIRMATIVE ACTION:**

The MBE/WBE goals for this agreement include 10% total MBE and 5% total WBE participation. Pursuant to the Remedial Program for Minority and Women Owned Business Enterprise Participation in Goods and Services Contracts, the aggregate method for MBE/WBE compliance will be utilized. Aggregated compliance of the vendors in the pool, created by this agreement, will be reported on a monthly basis. Compliance of the MBE/WBE requirements will be met through the following firms:

Dell Marketing L.P.  
Wynndaico Enterprises, LLC - 10%  
400 North Michigan Ave., Suite 500  
Chicago, Illinois 60609  
Ownership: David Andalcio

Solai & Cameron - 5%  
2335 N. Southport Ave.  
Chicago, Illinois 60614  
Ownership: Maller Solai

Sentinel Technologies, Inc.  
Solai & Cameron - 10%  
2335 N. Southport Ave.  
Chicago, Illinois 60614  
Ownership: Maller Solai

Corporate Travel - 5%  
450 E. 22nd Street  
Lombard, Illinois 60148  
Ownership: Bonnie Loreface

Vion Corporation  
ALIS Consulting Services LLC - 15%  
79 West Monroe Street, Suite 915  
Chicago, Illinois 60603  
Ownership: Shirin Sadiq

**LSC REVIEW:**

Local School Council approval is not applicable to this report.

**FINANCIAL:**

Fund 115, Various Units  
\$2,290,000, FY17  
\$1,790,000, FY18  
\$420,000, FY19

Not to exceed \$4,500,000 for the 3 year term. Future year funding is contingent upon budget appropriation and approval.

**CFDA#:** Not Applicable

**GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

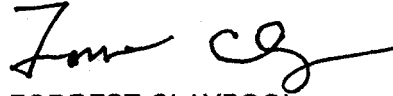
Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:



SÉBASTIEN de LONGEAUX  
Chief Procurement Officer

Approved:



FORREST CLAYPOOL  
Chief Executive Officer

Approved as to Legal Form <sup>gmm</sup>



RONALD L. MARMER  
General Counsel