

**APPROVE THE RENEWAL OF THE EXISTING AGREEMENT  
WITH GARTNER GROUP FOR SUBSCRIPTION SERVICES**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Approve the renewal of the existing agreement with Gartner Group for subscription services to the Office of Technology Services at a cost not to exceed \$276,659.00 for the renewal period. A written renewal document is currently being negotiated. No payment shall be made to Vendor during the renewal period prior to the execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within ninety (90) days of the date of this Board Report. Information pertinent to this renewal is stated below.

**SPECIFICATION No.:** 00-250502

**VENDOR:** Gartner Group  
12600 Gateway Boulevard  
Fort Meyers, Florida 33913  
Contact: Lorraine Zumar  
Telephone No.: (941) 561-4398  
Vendor No. 20861

**USER:** Office of Technology Services  
125 South Clark Street, 3rd Floor  
Chicago, Illinois 60603  
Contact: Robert W. Runcie, Chief Information Officer  
Chris Grant, Deputy CIO/Director ePMO  
Telephone No.: (773) 553-1300

**ORIGINAL AGREEMENT:** The original subscription services agreement (authorized by Board Report No. 00-0628-PR29, as amended by Board Report 00-0823-PR20) in the amount of \$96,310.00 is for a term commencing July 1, 2000 and ending June 30, 2001, with the Board having the option to renew the agreement for one additional twelve (12) month period. The original agreement was renewed in the amount of \$105,941.00 for a term commencing July 1, 2001 and ending June 30, 2002 (authorized by Board Report 01-0725-PR13). The agreement was further renewed (authorized by Board Report 02-0424-PR11) in the amount \$146,613.00 for a term commencing July 1, 2002 and ending June 30, 2003. The agreement was further renewed (authorized by Board Report 03-0527-PR28) in the amount \$30,000.00 for a term commencing July 1, 2003 and ending June 30, 2004. The original agreement was awarded on a non-competitive basis.

**RENEWAL PERIOD:** By mutual agreement of the parties, the subscription services agreement shall be extended for a period commencing July 1, 2004 and ending June 30, 2005.

**SCOPE OF SERVICES:** Gartner Group is a research and advisory service that provides unbiased insights that support competitive decision-making across the Information Technology (IT) spectrum. Gartner has expertise in the areas of IT research, decision support, analysis, measurement, and consulting. During this renewal period, Gartner Group will provide the following services:

- Gartner offers a variety of research and advisory services, and CPS will subscribe to four of these services. Throughout the year, CPS can change the research and advisory services it wishes to use.
- Online Encyclopedia of Products and Technologies – this reference tool will provide access to Gartner's comprehensive database of product, vendor and technology information in the computer hardware, software and communications fields
- Provide consulting services relating to the establishment of an IT Governance Council (ITGC) to include industry best practices.
- Review and analyze ITGC documentation, operational processes and member roles definition.
- Provide analysis of the IT project portfolio.

- Provide cost savings analysis on IT expenditures.

**DELIVERABLES:** During this renewal period, Gartner Group will provide:

- Unlimited access to a comprehensive knowledge base of Gartner research that is updated on a monthly basis and delivered to clients in written form (e.g., research notes, strategic analysis reports and IT journal).
- A reference tool providing access to Gartner's comprehensive database of product vendor and technology information.
- Analysts available to offer both subject matter expertise and best-practice guidance through all phases of the vendor selection process.
- Gartner will provide facilitation of the establishment of an ITGC.
- Provide facilitation of the education and awareness workshops for the ITGC members.
- List of recommendations for IT portfolio practices.

**OUTCOMES:** Gartner's subscription services will result in continued access to IT research and advisory services that will assist board employees in making wiser and more cost effective IT decisions.

**COMPENSATION:** Gartner Group shall be paid as follows: one lump sum payment of \$30,000.00 due upon invoicing. Gartner shall be paid for each Phase of ITGC work as follows: Phase 0, \$2,341.00; Phase 1, \$20,991.00; Phase 2, \$66,167.00; Phase 3, \$49,160.00; and Phase 4, \$108,000.00. Gartner's fee for Cost Savings Analysis is contingent upon cost savings and will be paid at the rate of 20% of such cost savings.

**AUTHORIZATION:** Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize the Chief Information Officer to execute all ancillary documents required to administer or effectuate this agreement.

**AFFIRMATIVE ACTION:** The M/WBE goals for this contract include: 35% total MBE, 22% total African American, 10% total Hispanic, 2% total Asian and 5% total WBE.

However, the Waiver Review Committee recommends that a partial waiver of the Participation goals for this contract as required by the Revised Remedial Plan for Minority and Women Business Enterprise contract Participation (M/WBE Plan) be granted due to this contract being not further divisible.

The vendor has identified and scheduled the following firms and percentages:

**Total 22% MBE:**  
 Harvest ROA \$60,720.00 / 22%  
 8106 S. Claremont certification pending  
 Chicago, Illinois 60620

**LSC REVIEW:** Local School Council approval is not applicable to this report.

**FINANCIAL:** Charge to the Office of Technology Services: \$276,659.00  
 Budget Classifications: 0960-410-000-7536-5410 \$246,659.00 FY 04  
 0220-210-000-1108-5420 \$ 30,000.00 FY 05

**GENERAL CONDITIONS:**

**Inspector General** – Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

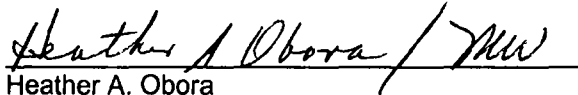
**Conflicts** – The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one-year period following expiration or other termination of their terms of office.

**Indebtedness** – The Board's Indebtedness Policy adopted July 26, 1995 (95-0726-EX3), as amended from time to time, shall be incorporated into and made a part of the agreement.

**Ethics** – The Board's Ethics Code adopted September 27, 1995 (95-0927-RU3), as amended from time to time, shall be incorporated into and made a part of the agreement.

**Contingent Liability** – The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

**Approved for Consideration:**



Heather A. Obora  
Chief Purchasing Officer

**Approved:**



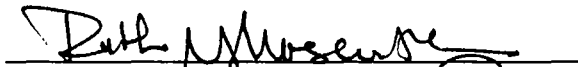
Arne Duncan  
Chief Executive Officer

**Within Appropriation:**



John Maiorca  
Chief Financial Officer

**Approved as to Legal Form:**



Ruth Moscovitch  
General Counsel