

**APPROVE ENTERING INTO AGREEMENTS WITH VARIOUS VENDORS  
FOR THE PURCHASE OF GENERAL AND SPECIALIZED EDUCATIONAL SUPPLIES**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Approve entering into agreements with various vendors for the purchase of general and specialized educational supplies for all schools, including charter schools, area instructional offices and central office departments at a cost not to exceed \$12,000,000. These vendors were selected on a competitive basis pursuant to Board Rule 5-4.1 pursuant to a duly advertised Bid Solicitation (Specification No.: 08-250012). These agreements are subject to the Board's Strategic Sourcing Policy. Written agreements for these purchases are available for signature. No goods may be ordered or received and no payment shall be made to any vendor prior to the execution of such vendor's written agreement. The authority granted herein shall automatically rescind as to each vendor in the event a written agreement is not executed by such vendor within 90 days of the date of this Board Report. Information pertinent to these agreements is stated below.

**VENDORS:** See attachment.

Contract Administrator: Martha Escareno

**USER:** All schools, area instructional offices, and central office departments  
c/o Office of Procurement and Contracts and Office of Specialized Services  
125 S. Clark St  
Chicago, IL 60603

**TERM:** The term of each agreement shall commence on April 22, 2009 and will end twenty four (24) months thereafter. Each agreement shall have one (1) option to renew by the Board for a period of twelve (12) month each at the prices specified in the agreements.

**EARLY TERMINATION RIGHT:** The Board shall have the right to terminate each agreement with 30 days written notice.

**DESCRIPTION OF PURCHASE:** Vendors will provide educational and associated supplies to schools, area instructional office and central office departments at prices specified in the agreements. The category awarded to each vendor is indicated on the attachment. Applicable subcategories will be indicated in the bid contracts.

The following are the categories for general educational supplies:

1. School Supplies, 2. Math, 3. Early Childhood, 4. Language Arts, 5. Physical Education, 6. Science, 7. Teacher Resources, 8. Social Studies, 9. Art, and 10. Educational Games.

The following are categories for specialized educational supplies:

1. Assistive Technology: These supplies include assistive technology items such as adaptive, listening, reading and writing tools, dycem, head pointers, switches, switch mounts, sensory toys, switch toys, battery adapters, software, assessment tools, cassette players, language masters and audio cards, touch windows, expanded and mini keyboards, joysticks, trackballs, Braille writers, magnifiers, computer bags, backpacks and storage bins.
2. Speech and Language: These supplies can be used (i) both in and out of the classroom with students who present communication disorders, feeding problems and phonological disorders, (ii) to improve articulation, auditory processing, phonemic awareness, expressive language, listening skills, thinking skills, vocabulary expansion, fluency and voice problems, and (iii) to improve oral motor and feeding skills, as incentives and motivators.
3. Early Childhood, Severe/Profound and Autism Program: These supplies include manipulative, toys, games, sensory items, gross motor items, specialized scissors, crayons, arts and crafts items, switch toys, communication boards and specialized thematic materials for preschool children with disabilities. These supplies also include dramatic play items, teacher resources, items for multi-sensory environments, vocational supplies and augmentative communication devices for students with disabilities.

4. Visually Impaired/Hearing Impaired Program: These supplies are designed to assist students with visual and hearing problems and include such items as otoscopes, ear molds, tools for repair and maintenance of hearing aids and FM systems, specialized tape recorders, headsets, sign language tapes, talking calculators, watches, assistive alerting devices, language masters, low vision aids and mobility devices.
5. Occupational Therapy/Physical Therapy and Health Related: These supplies include Velcro, splinting supplies, therabands, gait trainers, weighted vests, helmets, safety belts, trays, adapted positioning devices, weighted pencils, mounting systems, supplies for feeding, toileting and cleaning, and video and audio training tapes.

**OUTCOMES:** These purchases will result in the availability of educational and associated supplies for instructional and administrative use; and with regard to the specialized educational supplies, the supplies provided by the vendors will enable the Board to fulfill students' Individualized Education Program requirements and will enhance students' abilities to participate in school and maximize learning.

**COMPENSATION:** Vendors shall be paid in accordance with the unit prices contained in their agreements; not to exceed the sum of \$6,000,000 per year in the aggregate for all vendors.

**AUTHORIZATION:** Authorize the General Counsel to include other relevant terms and conditions in the written agreements. Authorize the President and Secretary to execute the agreements. Authorize the Chief Purchasing Officer and Chief Specialized Services Officer to execute all ancillary documents required to administer or effectuate the agreements.

**AFFIRMATIVE ACTION:** Pursuant to the Remedial Program for Minority and Women Owned Business Enterprise Participation in Goods and Services Contracts (M/WBE Program), the M/WBE goals for this contract include 30% MBE and 7% WBE. Aggregated compliance of the vendors in the pool will be reported on a quarterly basis.

**LSC REVIEW:** Local School Council approval is not applicable to this report.

**FINANCIAL:** Charge to various schools and central office departments  
Fiscal Years: 2009-2012  
Budget Classification: 53405-Supplies, Specialized Services Supplies  
Budget Classification: 5730-Equipment, 5320-Supplies, 5310-Instructional Supplies  
Source of Funds: Various

**GENERAL CONDITIONS:**

Inspector General – Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

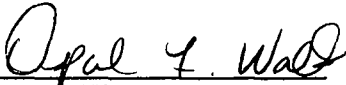
Conflicts – The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness – The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics – The Board's Ethics Code adopted June 23, 2004 (04-0623-PO4), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability – The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

**Approved for Consideration:**

  
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**Opal L. Walls**  
Chief Purchasing Officer

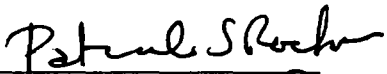

**Approved:**

  
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**Ron Huberman**  
Chief Executive Officer

**Within Appropriation:**

  
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**Pedro Martinez**  
Chief Financial Officer

Approved as to legal form. 

  
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**Patrick J. Rocks**  
General Counsel 

**Attachment  
Educational Supplies Bid Solicitation 08-250012**

**General Educational Supplies (Section VII of the Bid):**

1. School Specialty, Inc. # 26218  
W 6316 Design Drove  
Greenville, WI 54942  
Contact: Sam Kuhlman  
Phone: 630 241-0816  
Categories: 1, 2, 3, 4, 5, 6, 7, 8 and 9
  
2. Merchandise Distributors #14273  
4141 N. Rockwell  
Chicago, IL 60618  
Contact: Kenneth Wheaten  
Phone: 773 588-8088  
Category: 4
  
3. Kaplan Early Learning #44622  
1310 Lewisville-Clemmons Road  
Lewisville, NC, 27023  
Contacts: Louis Mejias and Brenda Roberts  
Pone: 336 712 2243  
Category: 10

**Specialized Educational Supplies (Section VIII of the Bid):**

4. AbleNet, Inc. #46635  
2808 Fairview Ave N  
Roseville, MN 55113  
Contact: Paul Sugden  
Phone: (800) 322-0956  
Categories: 1, 2, 3, and 5
  
5. Attainment Company, Inc. #18842  
504 Commerce Parkway  
Verona, WI 53593  
Contact: Brent Denu  
Phone: (800) 327-4269  
Categories: 1, 2, and 3
  
6. Harrison & Company #20899  
2421 S. 25<sup>th</sup> Ave.  
Broadview, IL 60155  
Contact: Mary Grace Harrison  
Phone: (708) 345-4000  
Categories: 1, 2, 3 and 5
  
7. Multi-Health Systems Inc. #29718  
P.O. Box 950  
North Tonawanda, NY 14120-0950  
Contact: Rob Greenaway  
Phone: (800) 456-3003  
Category: 5

**Attachment  
Educational Supplies Bid Solicitation 08-250012**

**Specialized Educational Supplies, Section VIII (continued):**

8. Oticon Inc. #67672  
29 Schoolhouse Road  
Somerset, NJ 08875  
Contact: Max Hansen  
Phone: (888) 684-7331  
Category: 4
  
9. Phonak LLC #69878  
4520 Weaver Parkway  
Warrenville, IL 60555  
Contact: Aggie Henry  
Phone: (630) 821-5293  
Category: 4
  
10. School Specialty Inc. #26218  
W6316 Design Dr  
Greenville, WI 54942  
Contact: Sam Kuhlman  
Phone: (630) 241-0810  
Categories: 1, 2, 3, 4 and 5
  
11. TFH (USA) LTD INC #68392  
4537 Gibsonia Rd  
Gibsonia, PA 15044  
Contact: Kate Maxin  
Phone: (724) 444-6400  
Categories: 1 and 2
  
12. Therapro Inc. #19808  
225 Arlington St.  
Framingham, MA 01702  
Contact: Lisa Cyr  
Phone: (508) 872-9494  
Categories: 1, 2, 3, 4 and 5