

**AUTHORIZE NEW AGREEMENTS WITH SEVEN VENDORS TO PURCHASE INTERACTIVE  
WHITEBOARDS, PROJECTORS, RELATED ACCESSORIES AND SERVICES**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Authorize new agreements with seven vendors for the purchase of interactive whiteboards, projectors, related accessories and installation services for all Board departments, network offices and all schools at a total cost not to exceed \$3,950,000.00. Vendors were selected on a competitive basis pursuant to Board Rule 7-2. Written agreements for this purchase are currently being negotiated. No goods may be ordered or received and no payment shall be made to any Vendor prior to execution of their written agreement. The authority granted herein shall automatically rescind as to each Vendor in the event their written agreement is not executed within 90 days of the date of this Board Report. Information pertinent to these agreements is stated below.

Specification Number : 13-250001

Contract Administrator : Sinnema, Mr. Ethan Cedric / 773-553-3295

**USER INFORMATION :**

Contact:

12510 - Information & Technology Services

125 South Clark Street - 3rd Floor

Chicago, IL 60603

Tidmarsh, Mr. Lachlan W.

773-553-1300

Project

Manager: 12510 - Information & Technology Services

125 South Clark Street - 3rd Floor

Chicago, IL 60603

Foster, Mr. Belvie J

773-553-1347

**TERM:**

The term of each agreement shall commence upon execution and shall end on June 30, 2015. The agreements shall have two (2) options to renew for periods of one (1) year each.

**EARLY TERMINATION RIGHT:**

The Board shall have the right to terminate each agreement with 30 days written notice.

**DESCRIPTION OF PURCHASE:**

Goods: Interactive whiteboards, projectors and related accessories.

Services: Installation services for the interactive whiteboards and projectors (optional).

**OUTCOMES:**

This purchase will:

- Provide the ability to acquire interactive whiteboards and associated installation services.
- Provide the ability to acquire short throw and standard projectors for stand-alone mobile usage or ceiling mounting for classrooms and conference room locations.
- Standardize installation services and quality expectations and provide a mechanism to hold vendors not meeting or adhering to these standards accountable.
- Result in negotiated rates below the industry benchmarks for interactive whiteboards and data projection devices, thus creating an overall cost savings for the Board.

**COMPENSATION:**

Vendors shall be paid in accordance with the unit prices contained in their respective agreement; total not to exceed the sum of \$3,950,000.00 in the aggregate for all Vendors.

**AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written agreements. Authorize the President and Secretary to execute the agreements. Authorize the Chief Information Officer to execute all ancillary documents required to administer or effectuate the agreements.

**AFFIRMATIVE ACTION:**

MBE/WBE goals for this agreement are 15% total MBE and 5% total WBE participation. Thus, pursuant to the Remedial Program for Minority and Women Owned Business Enterprise Participation in Goods and Services Contracts, contracts for subsequent vendors from the pool created by this agreement will be subjected to aggregated compliance reviews and monitored on a monthly basis.

**LSC REVIEW:**

Local School Council approval is not applicable to this report.

**FINANCIAL:**

Various Funds

All Schools and Departments

\$3,950,000.00, FY14 and FY15

Future year funding is contingent upon budget appropriation and approval.

**CFDA#:**

Not Applicable

**GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:



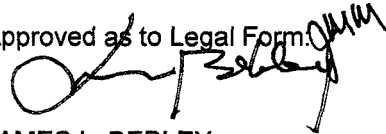
SÉBASTIEN de LONGEAUX  
Chief Procurement Officer

Approved:



BARBARA BYRD-BENNETT  
Chief Executive Officer

Approved as to Legal Form:



JAMES L. BEBLEY  
General Counsel

- |   |  |
|---|--|
| 1)<br>Vendor # 63673<br>CDW GOVERNMENT, LLC<br>300 NORTH MILWAUKEE AVE.<br>VERNON HILLS, IL 60061<br>Steve Smith<br>877 489-8641  | 5)<br>Vendor # 21832<br>RICOH USA, INC<br>P.O. BOX 802815<br>CHICAGO, IL 60606<br>Michael Crawford<br>800 807-1012 X 2774                |
| 2)<br>Vendor # 99748<br>CHICAGO INTERACTIVE TECHNOLOGIES,<br>LLC DBA A + INTERACTIVE TECHNOLOGIES<br>650 WEST GRAND AVE., STE 107<br>ELMHURST, IL 60126<br>Nick Nicholson<br>312 698-5036 | 6)<br>Vendor # 22041<br>Troxell Communications, Inc.<br>4830 S 38th Street<br>Phoenix, AZ 85040<br>Patricia Murkowski<br>800 578-8858    |
| 3)<br>Vendor # 44646<br>DELL MARKETING L.P.<br>1 DELL WAY, MAIL STOP 8707<br>ROUND ROCK, TX 78682<br>Ted Thomas<br>888 977-3355   | 7)<br>Vendor # 99293<br>W. Schiller & Co., Inc DBA Schillers<br>9240 Manchester Rd.<br>St. Louis, MO 63144<br>David Wyne<br>847 962-0066 |
| 4)<br>Vendor # 27990<br>INTERSTATE ELECTRONICS CO.<br>600 JOLIET ROAD<br>WILLOWBROOK, IL 60527<br>Gregory Kuzmic<br>630 789-8700  |  |