# AUTHORIZE A NEW AGREEMENT WITH NETSYNC NETWORK SOLUTIONS FOR WIDE AREA NETWORK (WAN) REDESIGN SERVICES

#### THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize a new agreement with Netsync Network Solutions to provide WAN redesign and development services for the Department of Information and Technology Services. This agreement may be eligible for discounts to be funded by the Schools and Libraries Division of the Universal Service Administration Company ("SLD/USAC") as part of the E-Rate Program. The total amount of the agreement shall not exceed \$83,794,042, but the Board shall only be responsible for the non-discounted portion of E-Rate eligible services and/or products and the cost of the ineligible services and/or products which shall not exceed \$9,799,761, as set forth in the Compensation Section of this report. Vendor was selected on a competitive basis pursuant to Board Rule 7-2. A written agreement for Vendor's services is currently being negotiated. No services shall be provided by Vendor and no payment shall be made to Vendor prior to the execution of their written agreement. The authority granted herein shall automatically rescind in the event a written agreement is not executed within 90 days of the date of this Board Report. Information pertinent to this agreement is stated below.

Specification Number: 18-350056

Contract Administrator: Washington, Ms. Nealean T / 773-553-2273

# **VENDOR:**

1) Vendor # 40155 NETSYNC NETWORK SOLUTIONS 2500 WEST LOOP SOUTH SUITE 410 HOUSTON, TX 77027

> Arcangelo Fanelli 866 974-5959

Ownership: Diane Gonzales - 51% And Khalid Abunaja - 49%

# **USER INFORMATION:**

Project 12510 - Manager: 42 Wes

12510 - Information & Technology Services

42 West Madison Street Chicago, IL 60602

Burnson, Mr. Richard A

773-553-1330

Project

Manager:

12510 - Information & Technology Services

42 West Madison Street

Chicago, IL 60602

Zalewski, Miss Kathryn Lucille

773-553-1300

### TERM:

The term of this agreement shall commence on July 1, 2019 and shall end June 30, 2024. This agreement shall have two (2) options to renew for periods of five (5) years each.

#### **EARLY TERMINATION RIGHT:**

The Board shall have the right to terminate this agreement with 30 days written notice.

#### **SCOPE OF SERVICES:**

Vendor will provide the District with a new cost effective, resilient and scalable method to connect all of the CPS schools, administration offices, datacenters and the Internet. The solution will be based on a dark fiber network with a distributed hub and spoke design. Vendor will provide design, project management, implementation and ongoing support services. The migration to this new design will be performed in phases with an initial proof of concept consisting of approximately 50 schools. A significant portion of the cost of the implementation is anticipated to be covered by the federal E-Rate program, estimated to be \$70,410,329.

# **DELIVERABLES:**

Vendor will provide a new wide area network (WAN) that will provide an initial bandwidth of 10Gbps to all schools, administration offices and 100Gbps to the datacenters and any WAN hub locations over an estimated three (3) year implementation. Vendor will also provide support services that will meet negotiated service level agreements (SLA). Vendor will also provide an inventory, usage measurement and reporting tool, an invoicing audit process, a billing dispute resolution processes and an experienced E-Rate team.

# **OUTCOMES:**

Vendor's services will result in a new cost effective, resilient and scalable method to connect all of the CPS schools, administration offices, datacenters and the Internet. These services are the foundation required to support the District's Technology Modernization and Digital Curriculum initiatives.

# **COMPENSATION:**

Vendor shall be paid as follows: One-time installation cost then monthly recurring invoicing. The Board is authorized to pay approved invoices up to the total not-to-exceed amount. Reimbursement under the federal E-Rate program is anticipated to be up to approximately \$70,410,329 over the term of the agreement. The Vendor will be provided reimbursement from E-Rate utilizing the Service Provider Invoice (SPI) process and will be compensated by the Board for non-subsidized costs. The Board also anticipates the use of Illinois State Board of Education (ISBE) E-Rate special construction matching grant that covers 5% of the costs and a SLD matching grant that provides an additional 5% of special construction costs required for a fiber optic network build out.

# **REIMBURSABLE EXPENSES:**

None.

#### **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize the Chief Information Officer to execute all ancillary documents required to administer or effectuate this agreement.

#### **AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services contracts, (M/WBE Program), this contract is in full compliance with the Business Diversity goals of 30% MBE and 7% WBE as the Prime Vendor is 100% MBE.

#### LSC REVIEW:

Local School Council approval is not applicable to this report.

#### FINANCIAL:

ITS Operating, Fund 115, Unit 12510 \$1,098,735, FY 20 \$1,098,734, FY 21 \$1,098,734, FY 22 \$1,098,734, FY 23 \$1,098,734, FY 24

CPS Capital Funds \$4,306,090 FY20 \$0 FY21 \$0 FY22 \$0 FY23 \$0 FY24

Vendor Reimbursed By SLD (E-Rate Program) \$20,858,137 FY20 \$20,074,960 FY21 \$18,898,722 FY22 \$ 5,289,255 FY23 \$ 5,289,255 FY24

Vendor Reimbursed By Federal/State Grants \$ 517,402 FY20 \$1,596,373 FY21 \$1,470,177 FY22 \$0 FY23 \$0 FY24

Not to exceed \$83,794,042 for the three (3) year term.

Future year funding is contingent upon budget appropriation and approval.

CFDA#: Not Applicable

## **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

JONATHAN MAPLES
Chief Procurement Officer

Approved:

JANICE K. JACKSON Chief Executive Officer

JOSEPH T. MORIARTY

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