

**AUTHORIZE THE EXTENSION OF THE AGREEMENT WITH MITEL NETWORKS, INC. FOR WIRING, CABLING, VOICE MAINTENANCE, AND SUPPORT SERVICES**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Authorize the extension of the agreement with Mitel Networks, Inc. to provide wiring, cabling, voice network maintenance, and related support services to schools and departments at an estimated annual cost set forth in the Compensation Section of this report. Vendor was selected on a non-competitive basis. This item was presented to the Single/Sole Source Committee on March 15, 2022 and approved by the Interim Chief Procurement Officer. Prior to approval as a Single Source, the item was published on the Procurement website on March 15, 2022, found here: [cps.edu/procurement](http://cps.edu/procurement). The item will remain on the Procurement website until the April 27, 2022 Board Meeting. This process complies with the independent consultant's recommendations for sole source procurements and the Board's "Single/Sole Source Committee Charter." A written extension document is currently being negotiated. No payment shall be made to Mitel Networks, Inc. during this extension period prior to execution of their written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this extension is stated below.

Specification Number : 15-350043

Contract Administrator : Forero, Bryan / 773-553-2280

**VENDOR:**

- 1) Vendor # 37538  
MITEL NETWORKS, INC.  
1146 NORTH ALMA SCHOOL ROAD  
MESA, AZ 85201

Graham Bevington  
312 479-9032

Ownership: 100% Mitel US Holdings Inc.

**USER INFORMATION :**

Project  
Manager: 12510 - Information & Technology Services

42 West Madison Street

Chicago, IL 60602

Zalewski, Kathryn Lucille

773-553-1300

**ORIGINAL AGREEMENT:**

The original Agreement (authorized by Board Report 16-0127-PR12) in the amount of \$15,700,000 was for a term commencing July 1, 2016 and ending June 30, 2019, with the Board having (2) options to renew for one (1) year terms. The agreement was renewed by Board Report 19-0327-PR12 for two (2) years commencing July 1, 2019 and ending June 30, 2021. The agreement was extended from July 1,

2021 through June 30, 2022 (authorized by Board Report 21-0428-PR10). The original agreement was awarded on a competitive basis pursuant to former Board Rule 7-2.

**EXTENSION PERIOD:**

The term of this agreement is being extended for two (2) years commencing July 1, 2022 and ending June 30, 2024.

**SCOPE OF SERVICES:**

Vendor will continue to provide maintenance, monitoring, and support services for the District-wide phone systems, including all related hardware and software as well as wiring, cabling and electrical for CPS' voice and data networks. During this renewal term, Mitel will be upgrading the current premise-based voice systems and equipment to a Mitel IP cloud-based solution to mitigate security risks of maintaining vital voice services on out of-support servers and applications while proactively preparing the District for the telecommunications industry migration from Primary Rate Interface (PRI) voice transport to Standard Initiation Protocol (SIP) voice transport.

Services are to include:

- (1) 24x7x365/366 monitoring and support of the voice network, systems, voicemail, and components to ensure availability and functionality
- (2) Maintenance/repair/replacement of broken voice systems, phones, equipment, and supporting components
- (3) Upgrade of voice network and equipment from premise-based systems to IP cloud-based solution to eliminate security risks of out-of-support servers and applications
- (4) Implementation of value-add applications such as Unified Messaging and IP phones across the District
- (5) Complete voice system installations for new construction and/or one-time initiatives
- (6) Installation and repair/maintenance of wiring, cabling and electrical services to support the District's voice and data networks
- (7) Move, add, and change requests from schools and administrative departments for phone handsets, numbers, auto attendants and other voice needs
- (8) Monthly flat rate pricing which covers all current and upgrade-related services

**DELIVERABLES:**

Vendor will continue to provide maintenance, monitoring, and support services for our District-wide phone systems, including all related hardware and software as well as wiring and cabling for our voice and data networks while upgrading the current premise-based voice systems to a cloud-based voice solution.

**OUTCOMES:**

Vendor's services will result in a secure, up-to-date voice network with reliable maintenance, monitoring and support of key voice communications systems and equipment which are vital to the operations of schools and administrative offices. In addition, technology-related wiring, cabling and electrical services will continue for the District.

**COMPENSATION:**

Vendor shall be paid via a fixed monthly fee at a cost not to exceed \$12,240,000 for the two (2) year term.

Estimated annual cost for the two (2) year term is set forth below:

\$6,120,000, FY23

\$6,120,000, FY24

**AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written extension document. Authorize the President and Secretary to execute the extension document. Authorize Chief Information Officer or designee to execute all ancillary documents required to administer or effectuate this option agreement.

**AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services Contracts (M/WBE Program), the goals for this contract are 35% MBE and 5% WBE. The Office of Business Diversity has granted a partial waiver and the Prime vendor has committed to the participation goals of 35% MBE and 5% WBE of applicable spend. The vendor has scheduled the following firms:

Total MBE: 35%  
Quantum Crossing, LLC  
111 E. Wacker Drive, Suite 990  
Chicago, IL 60601  
Ownership: Roger Martinez

Total WBE: 5%  
Phoenix Business Solutions, LLC  
12543 S. Laramie Ave.  
Alsip, IL 60803  
Ownership: Peggy Hrindak

Thred Partners  
333 S. Wabash Ave., Suite 2700  
Chicago, IL 60604  
Ownership: Gretchen Slusser

**LSC REVIEW:**

Local School Council approval is not applicable to this report

**FINANCIAL:**

Fund 115, ITS, Unit 12510

\$6,120,000, FY23

\$6,120,000, FY24

Not to exceed \$12,240,000 for the two (2) year term. Future year funding is contingent upon budget appropriation and approval.

**CFDA#:** Not Applicable

**GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:




CHARLES E. MAYFIELD  
Chief Procurement Officer

Approved:



PEDRO MARTINEZ  
Chief Executive Officer

Approved as to Legal Form: 



JOSEPH T. MORIARTY  
General Counsel