



Board of Education

Office of the Board
1 North Dearborn Street
Suite 950
Chicago, IL 60602

Board Report

25-0529-PR1

Agenda Date: 5/29/2025

AUTHORIZE THE FIRST RENEWAL AGREEMENT WITH VARIOUS VENDORS FOR THE PURCHASE OF LIBRARY BOOKS, EBOOKS AND RELATED SERVICES

THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize the first renewal agreement with various vendors for the purchase of library books, eBooks, and Related Services to the Office of Teaching and Learning at an estimated annual cost set forth in the Financial Section of this report. A written document exercising this first renewal option is currently being negotiated. No payment shall be made to any vendors during the option period prior to execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

Specification Number: 22-056

Contract Administrator: Museitef, Suzanne S / 773-553-2280

USER INFORMATION:

Project
Manager: 10814 - Curriculum, Instruction, and Digital Learning
42 W. Madison
Chicago, IL 60602

Thorstenson, Kara Leann
773-553-1216

ORIGINAL AGREEMENT:

The original Agreement (authorized by Board Report 22-0622-PR8) in the amount of \$40,000,000, and having a term commencing July 19, 2022 and ending June 30, 2025, with the Board having two (2) options to renew for two (2) year terms. The agreement was amended (authorized by board Report 23-0322-PR3) to add four (4) new vendors pursuant to Supplement Request for Proposal #22-390. The original agreement was awarded on a competitive basis pursuant to Board Rule 7-3.

OPTION PERIOD:

The term of this agreement is being renewed for two (2) years commencing July 1, 2025 and ending June 30, 2027.

OPTION PERIODS REMAINING:

There is one (1) option to renew for a period of two (2) years remaining.

SCOPE OF SERVICES:

Vendor will continue to provide:

Goods: Library books, reference books, eBooks, classroom and library books and related services.

Quantity: Unlimited

Unit Price: Varies

Estimated Annual Cost:

FY26 - \$8,000,000

FY27 - \$8,000,000

DELIVERABLES:

Vendors will continue to provide library books, e-books, and reference books, online ordering and other incentives as outlined in their original agreements.

OUTCOMES:

The services will result in price discounts and increased choice of library books, e-books and reference books, online ordering and other incentives as outlined in the agreement.

AUTHORIZATION:

Authorize the General Counsel to include other relevant terms and conditions in the written option document. Authorize the President and Secretary to execute the option document. Authorize the Chief Of Teaching and Learning to execute all ancillary documents required to administer or effectuate the agreement.

AFFIRMATIVE ACTION:

Pursuant to the Remedial Policy for Minority-Owned Business Enterprise (MBE) and Women-Owned Business Enterprise (WBE) policy participation in Goods and Services contracts, the aspirational Business Diversity goals for this pool are 20% MBE and 5% WBE. This vendor pool is composed of (2) WBEs, (2) MBEs, and (1) Not-for-profit. Congruent with the marketplace for this category of products and services, the adjustment to the aspirational goals are warranted and merited by the Office of Business Diversity.

LSC REVIEW:

Local School Council approval is not applicable to this report.

FINANCIAL:

Various Funds, Various Units, Unit 10814 - Curriculum, Instruction, and Digital Learning,

FY26 - \$8,000,000

FY27 - \$8,000,000

Not to exceed \$16,000,000 for the two (2) year term. Future year funding is contingent upon budget appropriation and approval.

GENERAL CONDITIONS:

The agreement shall contain general conditions including but not limited to the following: Inspector General provision, in accordance with 105 ILCS 5/34-13.1; Conflicts provision, in accordance with 105 ILCS 5/34-21.3; Indebtedness provision, in accordance with the Board's Indebtedness Policy adopted June 26, 1996 pursuant to Board Report 96-0626-PO3; Ethics provision, in accordance with the Board's Ethics Code as amended; and, Contingent Liability provision.

Approved for Consideration:



PATRICIA HERNANDEZ
Chief Procurement Officer

Approved:



PEDRO MARTINEZ
Chief Executive Officer

Approved as to Legal Form: 



RUCHI VERMA
General Counsel

- | | |
|---|---|
| <p>1)</p> <p>Vendor # 63346</p> <p>CENGAGE LEARNING, INC.
5191 Natorp Blvd</p> <p>Mason, OH 45040</p>
<p>Andrea Eshelman</p> <p>800 354-9706</p>
<p>Ownership: Cengage Learning Holdco, Inc.
100%</p> | <p>3)</p> <p>Vendor # 19546</p> <p>COUGHLAN COMPANIES, LLC
1710 ROE CREST DRIVE</p> <p>NORTH MANKATO, MN 56003</p>
<p>Connie Ruyter</p> <p>800 747-4992</p>
<p>Ownership: Robert J. Coughlan 58.72%,
Katherine M. Coughlan 10.42%, Maerin a.
Coughlan 10.42%, Thomas M. Coughlan
10.42%</p> |
| <p>2)</p> <p>Vendor # 31279</p> <p>CHILDREN'S PLUS, INC.
1387 DUTCH AMERICAN WAY</p> <p>BEECHER, IL 60401</p>
<p>John G. Walsh</p> <p>800 230-1279</p>
<p>Ownership: Kevin Walsh 100%</p> | <p>4)</p> <p>Vendor # 97449</p> <p>DELANEY EDUCATIONAL ENTERPRISES,
INC.
1387 DUTCH AMERICAN WAY</p> <p>BEECHER, IL 60401</p>
<p>Joseph Walsh</p> <p>800 788-5557</p>
<p>Ownership: Children's Plus Inc. 100%</p> |

5)

Vendor # 79776

FSS CONTENT TOPCO LP DBA FOLLETT
CONTENT SOLUTIONS, LLC
1340 RIDGEVIEW DRIVE

MCHENRY, IL 60050

Kevin Weniger

888 511-5114

Ownership: Follett Content Solutions Holdings
LLC 100%

6)

Vendor # 47325

GL GROUP, INC. DBA BOOKSOURCE
8950 Pershall Rd.

Hazelwood, MO 63042

Steven Hicks

314 647-0600

Ownership: Neil Jaffe 54.19%, Donna Jaffe,
Trustee of the GST Trust FBO Donna Jaffe
22.66%, Neil Jaffe, Trustee of the GST Trust
FBO Neil Jaffe 22.66%

7)

Vendor # 13125

HERTZBERG-NEW METHOD, INC. DBA
PERMA-BOUND BOOKS
617 EAST VANDALIA ROAD

JACKSONVILLE, IL 62650

Tracy Savage

800 637-6581

Ownership: Orr Family 93.837183%

8)

Vendor # 28707

LEE & LOW BOOKS INCORPORATED
381 PARK AVE S RM 1401

NEW YORK, NY 10016

Craig Low

212 779-4400

Ownership: Craig Low 50%, Jason Low 50%

9)

Vendor # 21757

MACKIN BOOK COMPANY DBA MACKIN
EDUCATIONAL RESOURCES
3505 COUNTY RD 42 WEST

BURNSVILLE, MN 55306

Lynn Bendt

800 245-9540

Ownership: Kay M Heise 51%, Randal Heise
49%

10)

Vendor # 94713

OVERDRIVE, INC.
ONE OVERDRIVE WAY

CLEVELAND, OH 44125

Ed Tucker

216 573-6886

Ownership: KKR and Company, Inc. 100%

11)

Vendor # 45062

RAINBOW BOOKS, INC. DBA RAINBOW
BOOK COMPANY OF ILLINOIS
1387 DUTCH AMERICAN WAY

BEECHER, IL 60401

Michael Beechin

800 255-0965

Ownership: Children's Plus, Inc. 100%

12)

Vendor # 14970

SCHOLASTIC INC.
557 BROADWAY

NEW YORK, NY 10012

Toni Abrahams

203 797-3846

Ownership: Scholastic Corporation 100%

13)

Vendor # 32892

BOOKS DEL SUR LLC
1375 Heron Drive

Antioch, IL 60002

Heather Robertson-Devine

608 301-5442

Ownership: Heather Robertson-Devine 100%

14)

Vendor # 28341

LEARNING ALLY, INC.
20 ROSZEL ROAD

PRINCETON, NJ 08580

Bridget Matteson

312 236-8715

Ownership: Not-for-Profit

15)

Vendor # 82240

LECTORUM PUBLICATIONS, INC.
10 NEW MAPLE AVENUE, SUITE 303

PINE BROOK, NJ 07058

Alexa Correa

201 559-2240

Ownership: Lectorum Holdings, LLC 98%

16)

Vendor # 13650

LERNER PUBLISHING GROUP, INC.
241 FIRST AVENUE NORTH

MINNEAPOLIS, MN 55401

Brad Richason

800 328-4929

Ownership: Adam Lerner 20%, Mia
Lerner-Pasda 20%, Danny Lerner Trust 20%,
Leah Lerner-Ophir 20%, Harry Lerner 20%