



Board of Education

Office of the Board
1 North Dearborn Street
Suite 950
Chicago, IL 60602

Board Report

25-0529-PR9

Agenda Date: 5/29/2025

AUTHORIZE THE FIRST RENEWAL AGREEMENT WITH VARIOUS VENDORS FOR THE PURCHASE AND/OR LEASE OF NETWORK SERVERS AND HYPERCONVERGENCE

THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize the first renewal agreement with Various Vendors to provide the purchase and/or lease of network servers and hyperconvergence services to the Department of Information and Technology Services at an estimated annual cost set forth in the Financial Section of this report. A written document exercising this option is currently being negotiated. No payment shall be made to Vendors during the option period prior to execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

Specification Number: 21-395

Contract Administrator: Munoz, Rigoberto / 773-553-2280

USER INFORMATION:

Project

Manager: 12510 - Information & Technology Services

42 West Madison Street

Chicago, IL 60602

Kinard, Patrick

773-553-1300

ORIGINAL AGREEMENT:

The original Agreement (authorized by Board Report 22-0427-PR12) in the amount of \$12,000,000 is for a term commencing May 1, 2022 and ending June 30, 2025, with the Board having two (2) options to renew for one (1) year terms. The Agreement was further amended (authorized by Board Report 22-1026-PR14) to correct the legal name for the Dell Marketing entity (vendor # 44646) from Dell Marketing Network Services, Inc. to Dell Marketing L.P. The original Agreement was awarded on a competitive basis pursuant to Board Rule 7-3.

OPTION PERIOD:

The term of this agreement is being renewed for one (1) year commencing July 1, 2025 and ending June 30, 2026.

OPTION PERIODS REMAINING:

There is one (1) option period for one (1) year remaining.

SCOPE OF SERVICES:

Vendors will continue to provide network servers and associated components for use by all schools, network offices, and central office departments. Vendors will also continue to provide data center servers, server hardware and

associated installation, configuration, extended warranty and maintenance services.

DELIVERABLES:

Vendor will continue to provide network server hardware and associated installation, configuration, extended warranty and maintenance series for various projects and initiatives.

OUTCOMES:

Vendor's services will provide the District with the necessary components and service to support major projects and initiatives. The four (4) vendors specialize in the industry and will allow for competitive pricing and product availability.

AUTHORIZATION:

Authorize the General Counsel to include other relevant terms and conditions in the written option document. Authorize the President and Secretary to execute the option document. Authorize the Chief Information Officer to execute all ancillary documents required to administer or effectuate this option agreement.

AFFIRMATIVE ACTION:

Pursuant to the Remedial Policy for Minority-Owned Business Enterprise (MBE) and Women-Owned Business Enterprise (WBE) policy participation in Goods and Services contracts with aspirational goals of 30% MBE and 7% WBE. This vendor pool is composed of (4) vendors with (1) MBE. The Office of Business Diversity has granted a qualified exclusion and the Prime vendors have committed to 30% MBE and 7% WBE of the addressable spend with their strategic plan and subcontractors. The User group has committed to achieve the Business Diversity aspirational goals through the utilization of the certified suppliers and certified subcontractors.

LSC REVIEW:

Local School Council approval is not applicable to this report.

FINANCIAL:

Fund 115, Various Units

FY26 - \$4,700,000

Not to exceed \$4,700,000 for the one (1) year term. Future year funding is contingent upon budget appropriation and approval.

GENERAL CONDITIONS:

The agreement shall contain general conditions including but not limited to the following: Inspector General provision, in accordance with 105 ILCS 5/34-13.1; Conflicts provision, in accordance with 105 ILCS 5/34-21.3; Indebtedness provision, in accordance with the Board's Indebtedness Policy adopted June 26, 1996 pursuant to Board Report 96-0626-PO3; Ethics provision, in accordance with the Board's Ethics Code as amended; and, Contingent Liability provision.

Approved for Consideration:



PATRICIA HERNANDEZ
Chief Procurement Officer

Approved:



PEDRO MARTINEZ
Chief Executive Officer

Approved as to Legal Form: 



RUCHI VERMA
General Counsel

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|---|--|
| <p>1)</p> <p>Vendor # 14600
DELL FINANCIAL SERVICES LLC</p> <p>ONE DELL WAY</p> <p>ROUND ROCK, TX 78682</p> <p>Mark Opyd</p> <p>708 941-9163</p>
<p>Ownership: 99% Dell Marketing L.P., 1% Dell Marketing Group</p> | <p>3)</p> <p>Vendor # 21472
SENTINEL TECHNOLOGIES, INC.</p> <p>2550 WARRENVILLE ROAD</p> <p>DOWNERS GROVE, IL 60515</p> <p>Jack Reidy</p> <p>630 769-4325</p>
<p>Ownership: 43.7% Sentinel Technologies Employees' Stock Ownership Plan, 28.4% Dennis and Mary Hoelzer Trust, 5.6% Timothy Hill, 5.6% Brian Osborne</p> |
| <p>2)</p> <p>Vendor # 44646
DELL MARKETING L.P.</p> <p>1 DELL WAY, MAIL STOP 8707</p> <p>ROUND ROCK, TX 78682</p> <p>Jay Strmiska</p> <p>888 977-3355</p>
<p>Ownership: 99% Dell Marketing L.P., 1% Dell Marketing Group</p> | <p>4)</p> <p>Vendor # 95188
SHI INTERNATIONAL CORP.</p> <p>290 DAVIDSON AVE</p> <p>SOMERSET, NJ 08873</p> <p>Carly Steiner</p> <p>512 516-3280</p>
<p>Ownership: 52% Thai Lee, 40% KoGuan Leo, and Trust 8%</p> |